

MEMORANDUM

December 23, 2005

TO: John Andrews, Social Chair
Dave Brinkley, At-Large – **Absent**
Pam Drake, Ex-Officio
Greg Fetzer, Green Sheet Editor - **Absent**
Paul Gelsinger, Treasurer
Steve Holly, Handicap Chair
Steve Kratochvil, At-Large - **Absent**
Gary Maupin, V.P. & Membership Chair
Pat O'Donnell, Tournament Chair – **Absent**
Joe Riojas, At-Large
Al Simons, At-Large - **Absent**
Steve Tilden, Secretary, Web Site Manager - **Absent**

FROM: Tom Haack, President



AGENDA

December 15, 2005
7:00PM @ Thirsty's

PRESIDENT'S REPORT

Quorum required = 7

I suppose this is the point where I write a State of the Club message. When this all began for me back in 1985, I had a goal: To see that our club ranked right up there with Randolph Men and Saguaro, both in size and quality. As may come as no surprise, that goal has been achieved -- in spades. In recent days, I have done a bit of surfing on the net. You see, many clubs now have websites which post handicaps for each member. What I have learned is Randolph Men have about 130 members, Saguaro has but 104. Randolph plays on Sundays only, Saguaro plays Wednesdays and Saturdays. It is no surprise then that many folks are members of both clubs. Randolph charges \$75, Saguaro \$65 or \$68, I'm not sure. We charge \$50, including the Hole-in-One. Price wise, we're in an excellent position. We may even be too cheap, but that is a subject for later in the year. We have been advised by the AGA that their fee for 2007 will be higher. A change in Dues will be necessary and that is the time to consider all of our financial goals.

Secondly, it appears that membership renewals have been arriving at the fastest pace ever. It appears the \$10 late fee works! Based upon the numbers I have heard, by January 1, we should be about 130 or greater. We now have about 10 or 15 new members and normally we see about 45 in a year. That should mean we have 160 to 170 by next Club Championship. This too is very good!

Ninety-one (91) members qualified for the Club Championship and ninety (90) members earned credit as tournament prizes -- how interesting. Darrell, of course was the top earner at about \$620 for this fiscal year.

What all of this says to me is that we are now, and have been doing things right. We have a very good structure and we need to be cautious about fiddling with it. We had a great Club Championship with very respectable pay-outs. Thirty (30) members received prizes. We accomplished this with the help of \$800 we had set aside for the Citizen's Cup teams which

unfortunately went un-spent. What is going to happen with the equivalent of the Citizen's Cup we do not know yet? Mike Hayes of Tucson Golf has said that he would like the City to create a replacement. What that will be and what it will cost, we do not know. In order to maintain current prize levels in the Club Championship, an additional revenue source may be needed. In the short term, the best source of revenue is new members. Simplifying the arithmetic a bit, each new member contributes about \$20 to the Club Championship prize pot. In addition, one (1) of every three new members plays in a bunch of weekly tournaments, pays a Social Fee and adds to the prize pot for each week. The greater the participation, the greater the payout for the upper levels of prizes. Last week I had 45 participants and paid the first place winner just under \$55. With 60 participants, he would have earned just under \$67. Again, the structure works.

SECRETARY

The minutes of the November Meeting minutes are posted on our website. They are really good. I wish I could do such a fine job. Are there any comments, corrections, or additions? If not, let's have a motion to approve.

The minutes of the meeting of August 18, 2005 were acknowledged as having been reviewed and a motion to approve was made (Gelsinger), seconded (Maupin) and approved by voice vote.

Steve has sent the following:

1) I've updated/simplified most of the web site except for the pictures. I'd like the board to review and comment if possible. Now that I know how to easily center the pages, I'll likely move the links from the top to the left side, or maybe left and right sides.

By far the consensus the Web Manager has done a superior job in modifying the website. The request for a review was delivered and as no constructive suggestions were made, maybe they will come at the next meeting.

2) Where are the club championship pictures? - I'm sure you have a few good ones. Our disk space went from 5MB to 20MB to now 2.5GB according to Chris, so we have room.

The pictures were sent. Received and shall be posted soon!!!

3) I'd like to put a contact page inside the password protected BOD/Minutes page. Would you poll the board and obtain their phone number, by type for those willing; Work, Home, Cell, etc.

Phone numbers will be provided under separate cover. It is a good idea, but will have to be communicated again. I am not sure everyone understood it.

TREASURER'S REPORT

We should now be able to close 2005. Following a final review, 2005 should be ready for posting in the permanent record book. It is also time to take a close look at 2006. My plan is to have a proposed budget by next meeting.

2005 has been closed and balances transferred to 2006. The Financial Report presented was acknowledged as having been reviewed and a motion to approve was made (Riojas), seconded (Andrew) and approved by voice vote.

TOURNAMENT DIRECTOR'S REPORT

The Presidents Cup qualifier is coming up in early January, any comments?

The Board addressed the question of tees for the Qualification round and subsequent matches. It was agreed that participants could play from the tees of their choice in the qualifying round, subject to standard club procedures. Matches, however, would be played from the standard tees (Fred Enke = White) unless both participants in the match agree to a different tee location. A motion was made, seconded and passed by a unanimous vote.

HANDICAP CHAIRMAN'S REPORT

Steve, will you be able to make the meeting: -)

To quote that lil old Handicap Chair, Bill Nicol, Steve said "that handicaps are doing just fine".

MEMBERSHIP CHAIRMAN'S REPORT

Gary, tell all those great numbers.

Gary reported that at present, there were 167 handicaps in the system, that there were 126 new (11) and renewed (115) and that we expected there would be 130 or more by the end of 2005.

GREEN SHEET REPORT

Greg was attending a children's Christmas Pageant and therefore no report.

PRO SHOP REPORT

Silverbell is opening December 19, they are working hard on El Rio and there will be a Beat the Pro the second week in January. This one will be new and improved - - stay tuned for further format developments.

SOCIAL CHAIR REPORT

Let the record show the Picnic was a smashing success.

The Presidents Cup Qualifier will be upon us the first week of January. It is customary to have a Social following the round.

And so there shall be one.

OLD BUSINESS

Gary will have some comments about his discussions with Mike Hayes concerning To Branham's question of last meeting.

Gary presented a report of the many discussions he had had with various members of the Golf Division staff. On the question of cash as opposed to credit, we would

loose the support of the Pro Shop. It is recognized that this support is significant and no other men's club in the City enjoys such support. On the question of paying Green Fees with credit earned, the Golf Division has said simply "no". On a much more positive note, we did learn through Pam Drake that of the clubs in Tucson doing business with the Golf Division, we rank about tied for fourth place with Randolph Men's Club. In fact, it may be a close 5th place – it's too close to call. Lefty's Skins is in 1st place. They play twice a week and drink and eat like champions. Pima Ed (incl. Pima Masters) is in 2nd place. They play twice a week and are just BIG! Saguaro is in 3rd place. They play twice a week and although they have just about 100 members, they use 8 to 10 times, each time and almost every week. We and Randolph are next in line. We play at City courses 32 times. Randolph plays about 50 times. We pay in credit and they do not which about makes up for the missing 18 times -- therein lays the tie. These numbers are not the result of an exhaustive study, but they do show which direction the wind is blowing -- again, stay tuned.

NEW BUSINESS

Composition of the Board: Actually, I count thirteen (13) names above. I have envisioned a Board of fifteen members. That means there are two (2) more spots. Gary has a list of a number of people who are interested in joining us. Maybe it is time to have a discussion of who and how many.

It was generally agreed that the President's job includes the recruitment of additional Board members. He will do that with the advice and consent of the Board.

CALL FOR ISSUES FOR SUBSEQUENT AGENDAS

Although not specifically occurring in this section, two (2) subjects did arise during the meeting which will be covered in greater detail in subsequent agendas. The first is the consideration of a local rule permitting distance measuring devices. The second will be a thorough consideration of entry fees into both regular and major tournaments.

ADJOURN & SET

Next regularly scheduled meeting: January 19, 2005, 7:00PM @ Thirsty's.

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